

ABU DHABI HOTEL PERFORMANCE REPORT

SEPTEMBER & YTD 2022

NOTE TO READERS

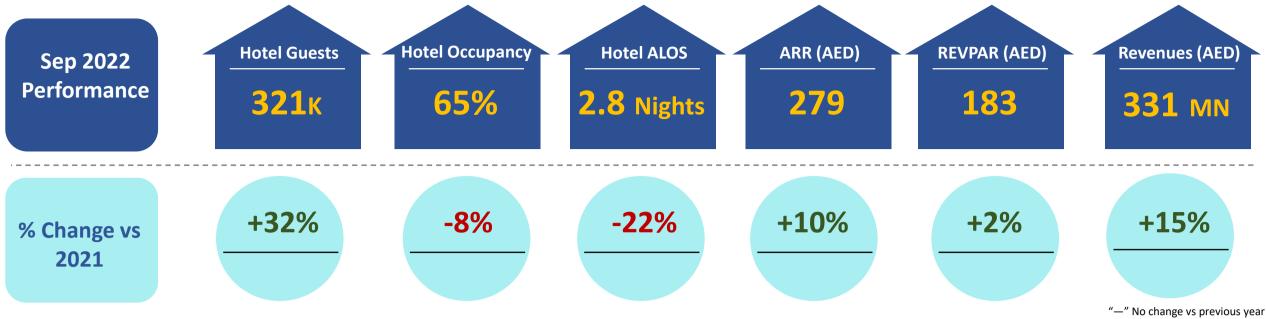


ABU DHABI HOTEL PERFORMANCE

SEPTEMBER & YTD 2022



OVERALL PERFORMANCE – SEP 2022





+71%

+545%



PERFORMANCE BY REGIONS – SEP 2022

Russia

5

#10

#11

SEP 2022	ABU DHABI		Al	. AIN	AL DHAFRA		
Key Indicators	Actuals	% Change vs. 2021	Actuals	% Change vs. 2021	Actuals	% Change vs. 2021	
Guests (K)	283	+34%	28	+16%	9	+23%	
Occupancy	68%	-5%	53%	-27%	40%	-25%	
ALOS (Nights)	2.9	-22%	2.1	-23%	2.3	-30%	
Total Rev(M AED)	306	+19%	16	-24%	10	+3%	
ARR (AED)	281	+11%	225	-12%	324	+28%	
REVPAR (AED)	190	+5%	119	-35%	128	-4%	

2%

2%

Guest & revenue values are rounded off to their nearest value

PERFORMANCE BY STAR-RATINGS – SEP 2022

SEP 2022	5-STAR HOTELS		4-STAR HOTELS		1-3 STAR HOTELS		HOTEL APARTMENTS	
Key Indicators	Actuals	% Change vs. 2021	Actuals	% Change vs. 2021	Actuals	% Change vs. 2021	Actuals	% Change vs. 2021
Guests (K)	133	+37%	107	+46%	54	+20%	27	-1%
Occupancy	56%	-10%	75%	+3%	68%	-15%	77%	-10%
ALOS (Nights)	2.8	-20%	2.3	-25%	2.3	-27%	6.5	-7%
Total Rev(M AED)	221	+24%	59	+5%	22	-3%	30	-4%
ARR (AED)	396	+15%	189	-1%	161	+7%	233	+4%
REVPAR (AED)	223	+3%	142	+2%	110	-10%	180	-6%

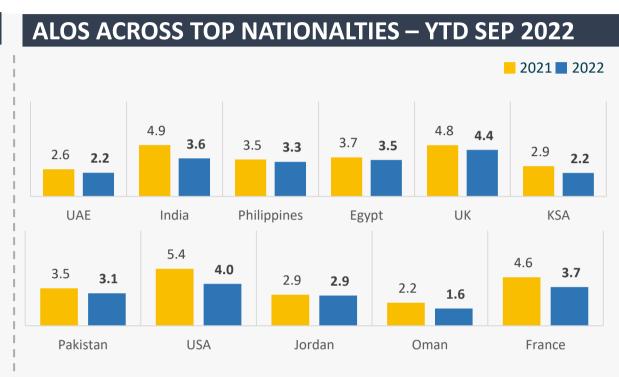
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YTD SEP 2022 PERFORMANCE

OVERALL PERFORMANCE – YTD SEP 2022

YTD Sep **Hotel Guests Hotel Occupancy Hotel ALOS** ARR (AED) **REVPAR (AED) Revenues (AED)** 2022 3.1 Nights **2.9** MN 69% 314 215 3.4 BN **Performance** +24% -11% +24% +1% +16% +17% % Change vs 2021

HOTEL GUEST NATIONALITIES – YTD SEP 2022 Guest Rank Guests in Thousands Vs 2021 **2022 Share** UAE 866 -11% 30% #1 340 12% India +32% #2 124 #3 Philippines -27% 4% 123 Egypt 4% +9% #4 UK 117 4% #5 +96% KSA 112 4% +419% #6 Pakistan 89 3% +22% 78 TOP 10 NON-UAE NATIONALITIES USA #8 +57% 3% Jordan 67 2% #9 +5% 40% 56 Oman #10 2% +242% France #11 2% +111%



PERFORMANCE BY REGIONS –YTD SEP 2022

YTD SEP 2022	ABU DHABI		A	LAIN	AL DHAFRA		
Key Indicators	Actuals	% Change vs. 2021	Actuals	% Change vs. 2021	Actuals	% Change vs. 2021	
Guests (K)	2,536	+26%	264	+10%	93	+15%	
Occupancy	70%	+2%	59%	-14%	49%	-5%	
ALOS (Nights)	3.2	-11%	2.1	-22%	2.7	-13%	
Total Rev(M AED)	3,052	+29%	166	-15%	143	+8%	
ARR (AED)	314	+17%	250	-6%	445	+9%	
REVPAR (AED)	221	+20%	148	-19%	217	+4%	
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Guest & revenue values are rounded off to their nearest value

PERFORMANCE BY STAR-RATINGS -YTD SEP 2022

YTD SEP 2022	5-STAR HOTELS		4-STAR HOTELS		1-3 STAR HOTELS		HOTEL APARTMENTS	
Key Indicators	Actuals	% Change vs. 2021	Actuals	% Change vs. 2021	Actuals	% Change vs. 2021	Actuals	% Change vs. 2021
Guests (K)	1,267	+34%	911	+19%	445	+18%	270	+11%
Occupancy	60%	+3%	77%	+3%	72%	-1%	78%	-2%
ALOS (Nights)	3.0	-11%	2.5	-7%	2.5	-18%	6.1	-9%
Total Rev(M AED)	2,300	+33%	565	+10%	211	+15%	285	+3%
ARR (AED)	454	+21%	207	+5%	173	+10%	242	+2%
REVPAR (AED)	274	+24%	160	+8%	125	+9%	189	0%

Guest & revenue values are rounded off to their nearest value